

FIG. 1

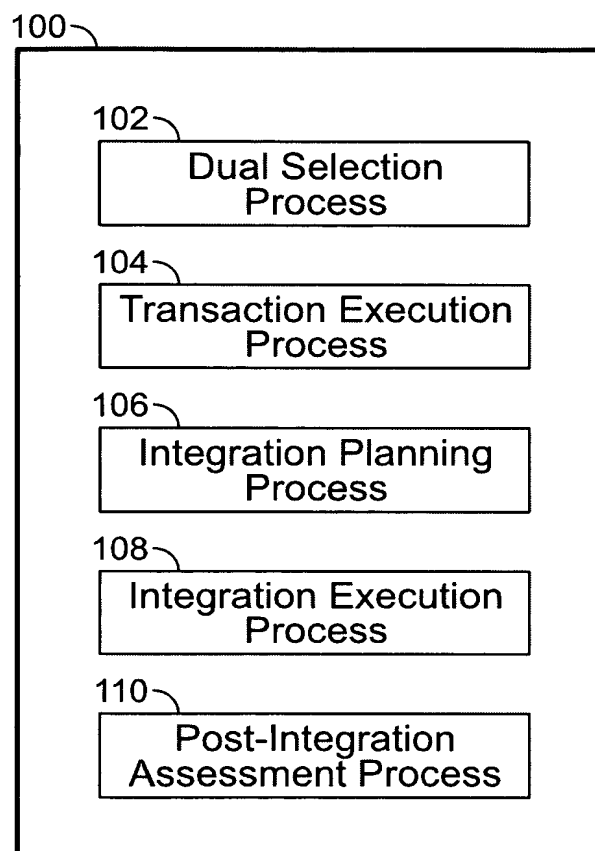


FIG. 2

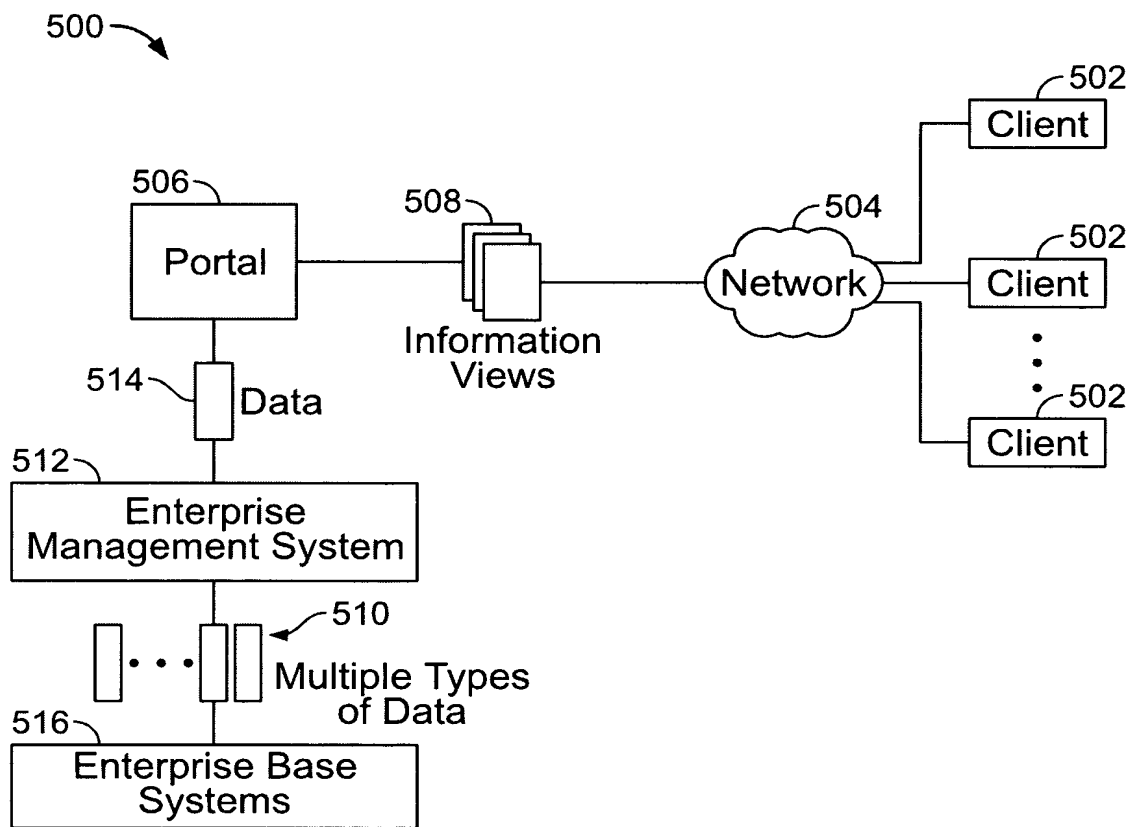
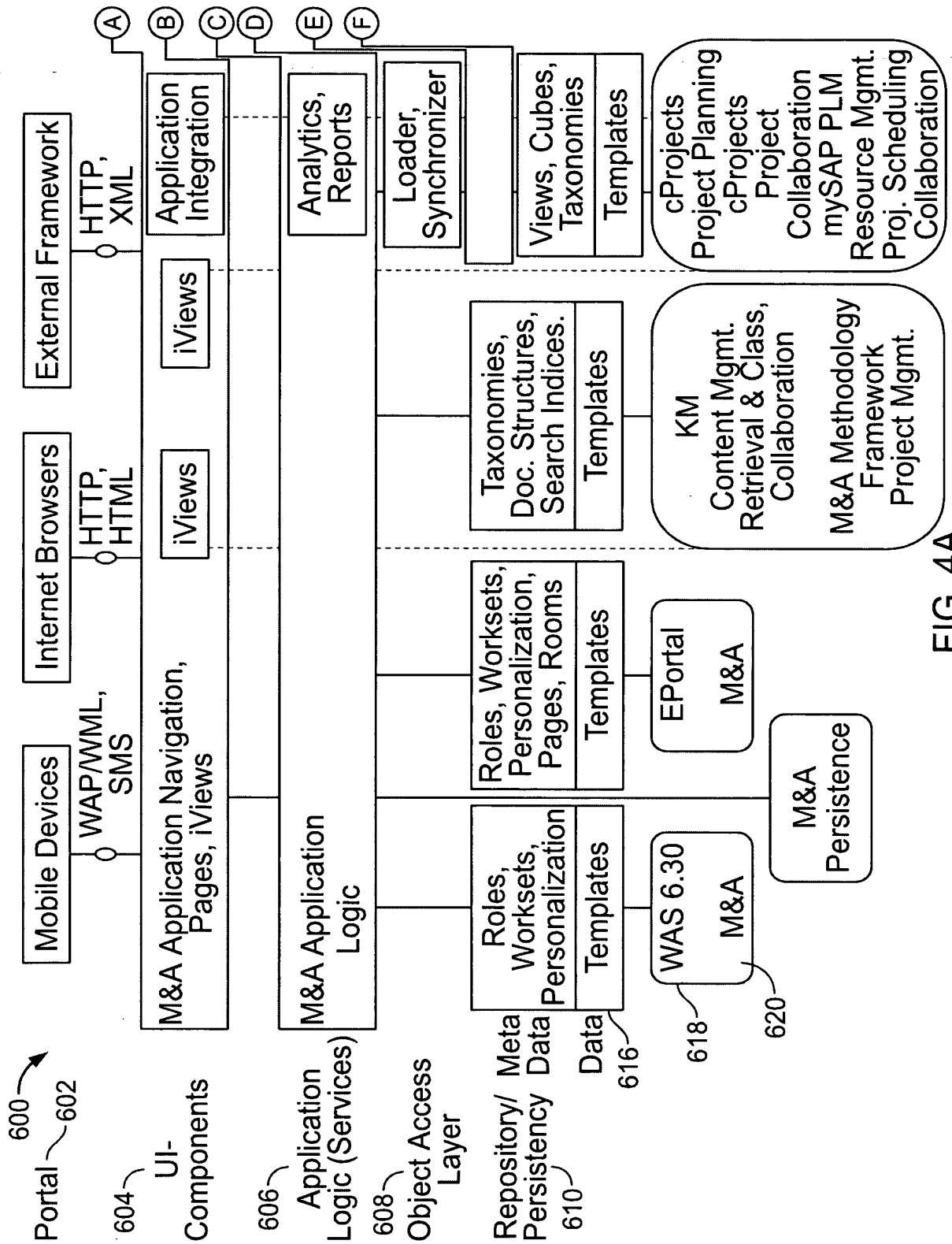


FIG. 3



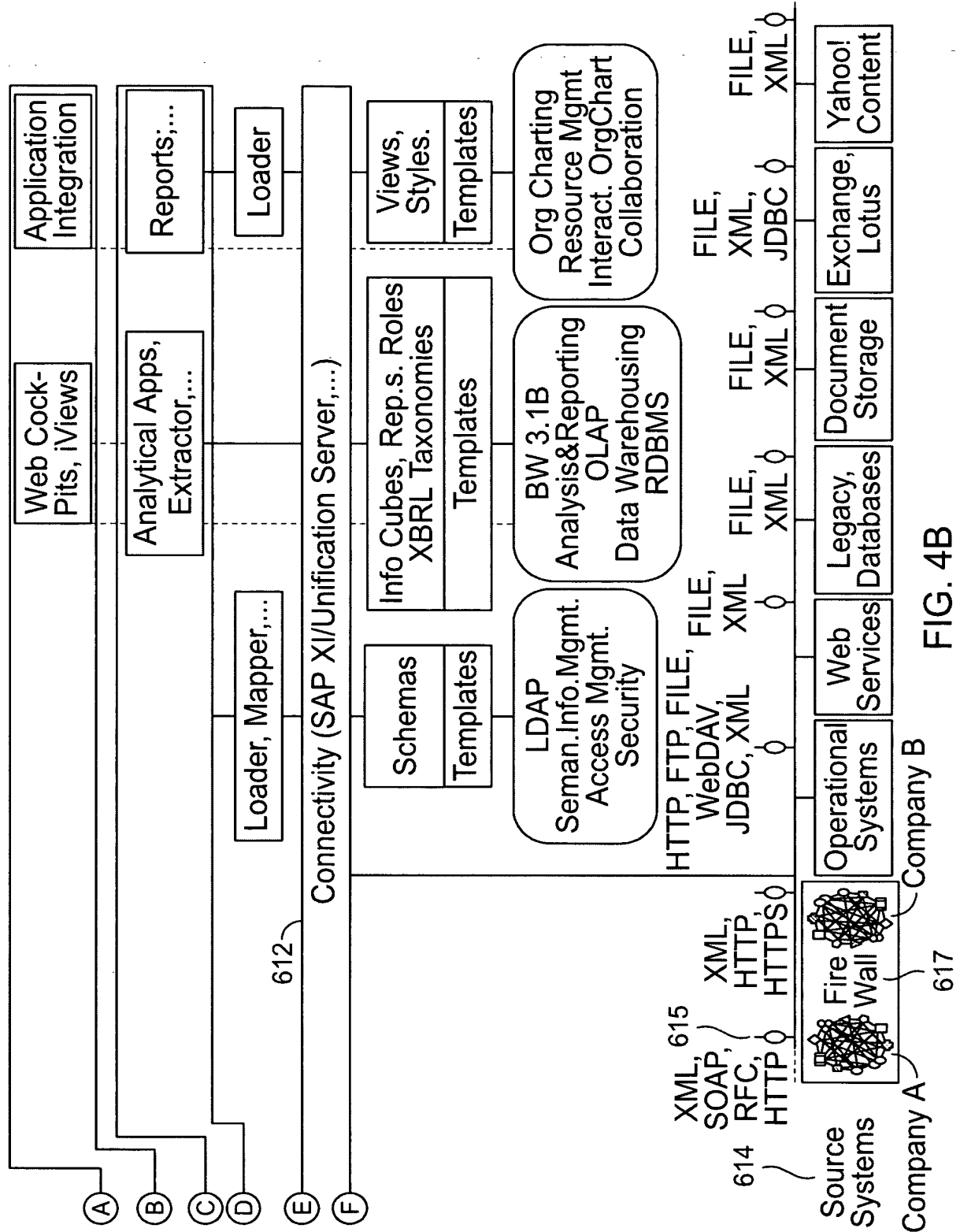


FIG. 4B

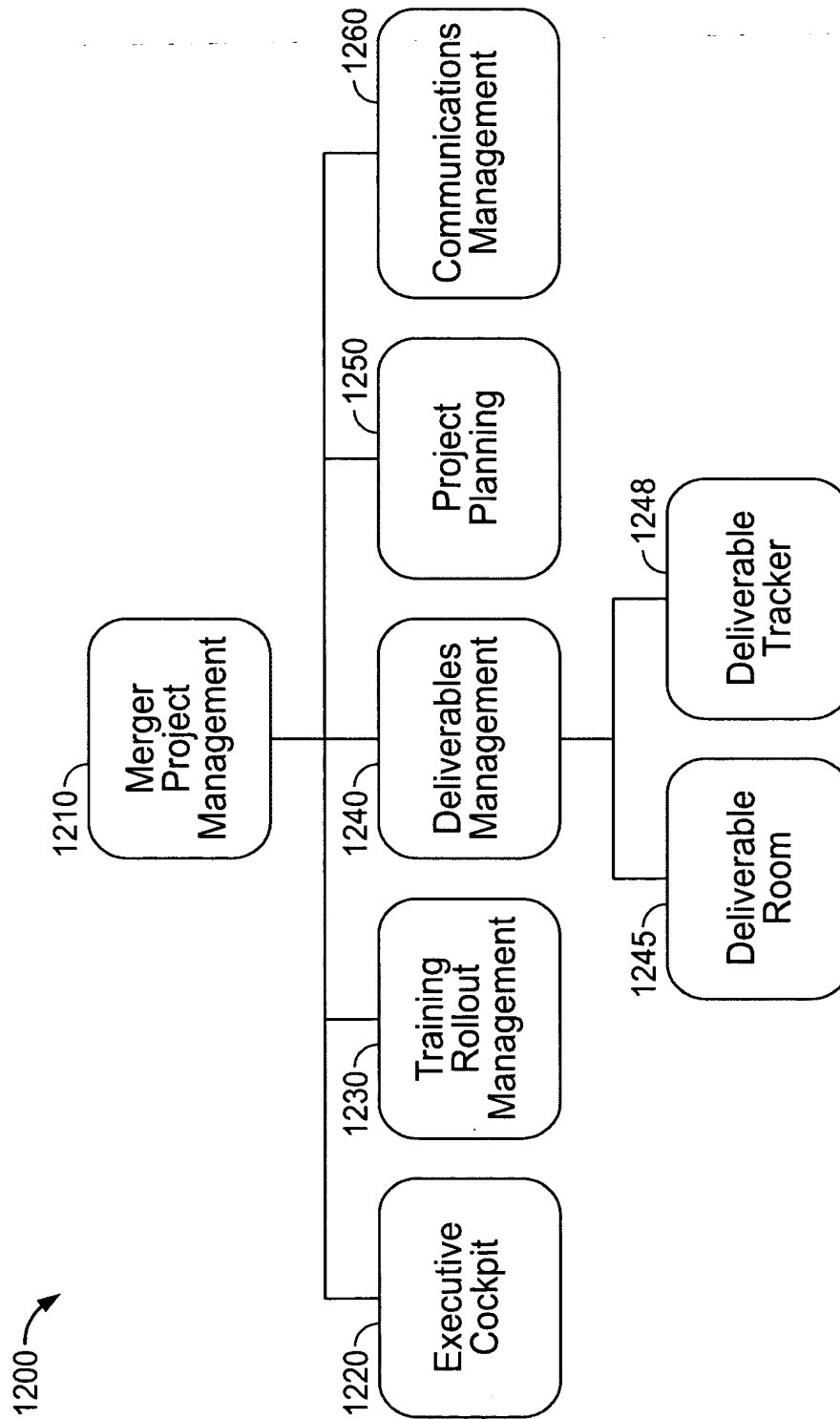


FIG. 5

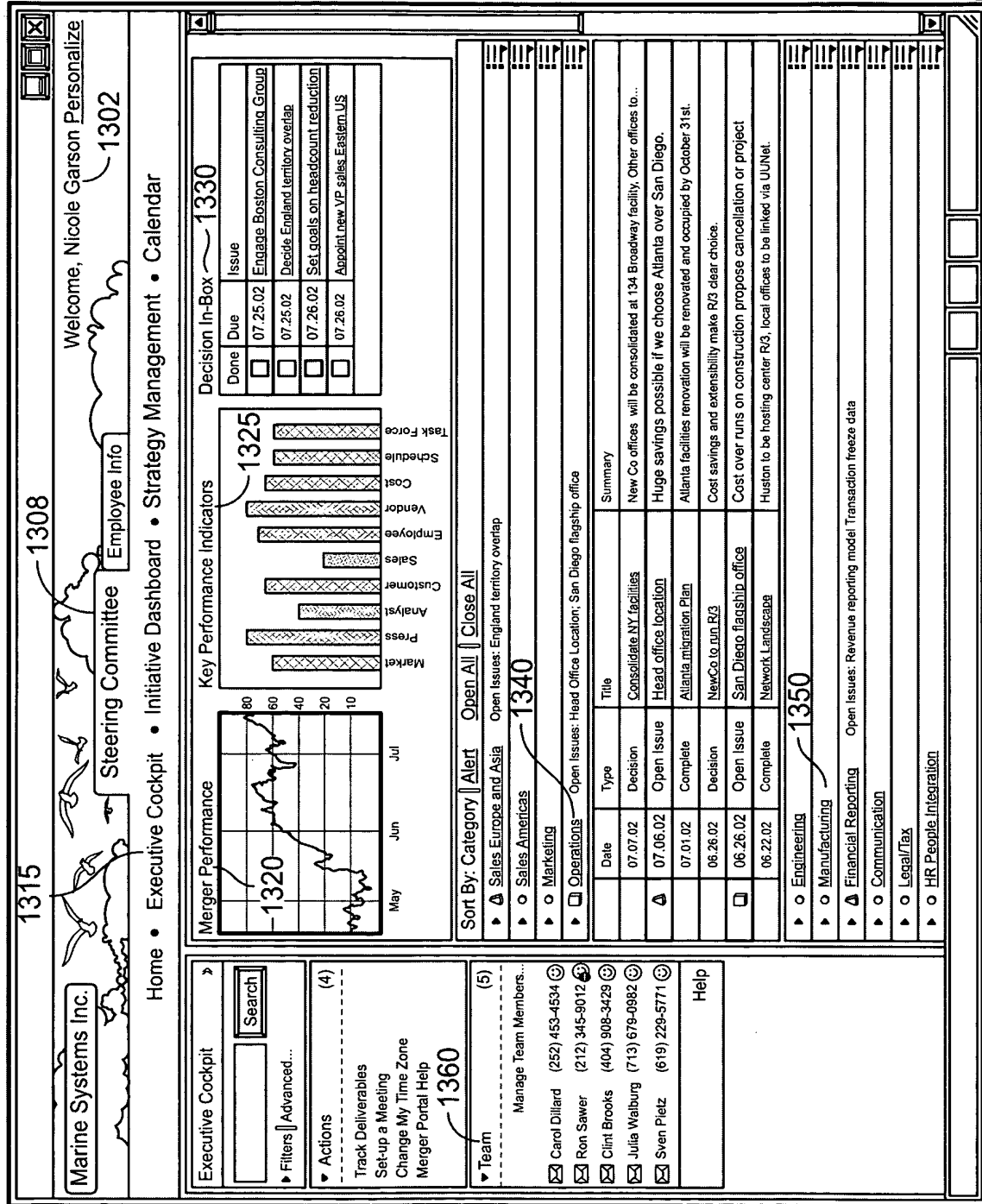


FIG. 6

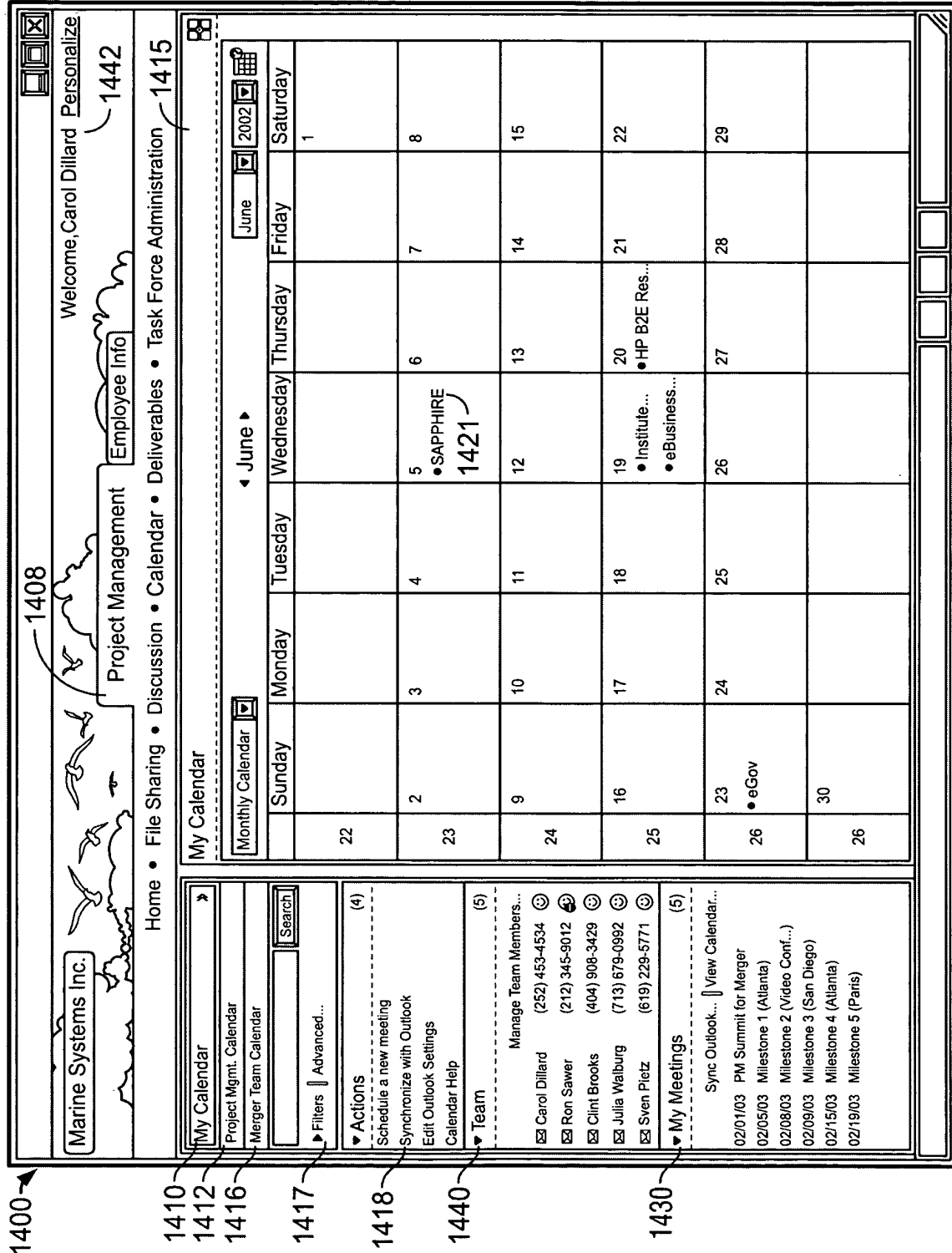


FIG. 7

1500

1508

Marine Systems Inc.

Welcome, Ted Williams Personalize

1542

Procurement Task Force Employee Info

1515

Home • Briefing Book • File Sharing • Discussion • Calendar • Deliverables

1520

My Deliverables

1530

My Assigned Deliverables

1539

Title	1532	1550	Task Force	1533	Assigned By	1535	Due Date	1537	Status
Baseline of Combined Spending			Project Management		<input checked="" type="checkbox"/> John Smart		November 1, 2003		Not Started
Depletion Plan	1555	1560	Project Management		<input checked="" type="checkbox"/> Kevin Dillard		July 7, 2003		Not Started
Existing Organizational Structures			Project Management		<input checked="" type="checkbox"/> Don Moor		April 14, 2003		Not Started
Assess Current Capabilities			Project Management		<input checked="" type="checkbox"/> Joe Green		September 23, 2003		Not Started
Material Synergies		1565	Project Management		<input checked="" type="checkbox"/> Carol Dillard		March 12, 2003		Not Started

1540

My Requested Deliverables

Title	Task Force	Assigned By	Due Date	Status
You Currently have no requested deliverables				

Deliverables Menu »

Search

Filters | Advanced...

▼ Actions (5)

Manage Deliverables

Manage Initiatives

Assign Open Teams

Open Issue Resolution Request

Deliverables Portfolio Help

Help

FIG. 8

1600 Marine Systems Inc. 1508 Welcome, Ted Williams Personalize 1542

1601 Procurement Task Force Employee Info

1602 1616 Home • Briefing Book • File Sharing • Discussion • Calendar • Deliverables 1515

1603 Deliverable: Material Synergies 1640 1613 1614 Status: Due: July 20, 2003

1604 ▶ See details...

1605 Alerts 1610 1619 Source 1641

1606 Messages 1618 U.S. Material procurement renegotiations failed... [1:56pm, 11/18/02; Jack Black] Regional Consolidation (Subdeliverable)

1607 Speedial supply contracts expire in 3 days! [12:49pm, 11/18/02; Ken Tran] Ken Tran 1642

1608 Use only Marine's contract papers [12:49pm, 11/18/02; Ken Tran] Ken Tran

1611 Synergy Targets and Risks 1632 1634 1638 Add New

Synergy 1630 Net Impact Timeframe Initiatives 1636 Create

Superior consolidation \$1.30M Revenue Q1, FY2004 ✓ Supplier Assessment Initiative

Material Pricing \$0.80M Savings Q3, FY2004 ✓ Pricing Models Create

1650 1652 1654 1656 Cost-Efficient Materials

Risk Risk Level/Impact Mitigation Plan Created by

Diminishing Supply Quality Low / \$0.73M ✓ Quality Control Kai Ma

Subdeliverables 1680

Subdeliverable 1682 Due 1684 Created by

Material Re-grouping March 10, 2003 Kai Ma 1686

Regional Consolidation March 29, 2003 Norman Ballard

Supplier by Materials May 18, 2003 Jack Black

1609 (4) Actions

Create Sub-deliverable

Create Issue Resolution Request

Communicate Decisions

Reassign this deliverable

1612 (4) Team

Manage Team Members...

Jack Black (252) 555-1212

Donna Simone (252) 555-1212

Norman Ballard (252) 555-1212

Kai Ma (252) 555-1212

Help

What's New

☒ Final decision on "Strategic Materials". Copper and Gold. The final decision is based on a vote of 8 vs. 3 and an evaluation of long-term gains through the use of these materials. [1:22pm, 11/18/02; Kai Ma]

☒ Financial Statement, 308KB. [3:16pm, 11/18/02; Kai Ma]

1643 Ted-I need more info about the request you sent on materials synergy. Donna [2:38pm, 11/18/02; Donna Sommers] 1660

My Tasks

Add New Delete

☐ Review Supply contract abroad

☐ Consider creating a private marketplace

☐ Check with Kai on Status

☐ Deliverable team org 1661

1689

FIG. 9

1700 Marine Systems Inc. 1408 1142 Welcome, Carol Dillard Personalize

1725 Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration

1780 View By Meeting Date 1782 View By Task Force 1784 My Deliverables 1706

1790 Filters 1791 Advanced... 1741

1792 Create Task Force Edit Task Forces Deliverables Tracker Help

My Deliverables (3)

Assigned Managed AI

02/10/03 Schedule of Delivery ①

02/11/03 Set up Consultants... Δ

02/15/03 Create Org. Chat ①

Project Management (5)

Manage Team Members...

Carol Dillard (252) 453-4534 ③

Ron Sawyer (212) 345-9012 ③

Clint Brooks (404) 908-3429 ③

Julia Walburg (713) 679-0992 ③

Sven Pietz (619) 229-5771 ③

Help

Deliverables Tracker 1704 1705 1715 1726 1720 ~ View: All Proposals 1714

Sort by: Meeting Date Task Force 1709

July 1, 2002 (All Day) - Milestone 1 (Atlanta) 1711 1712 1713 1714

Name	Task Force	Requested by	Assigned to	Status
Approach for Build-up (4) 1707	Steering Committee	John Smith	Uve Gertzen	Complete
Participants in Build-up Team	Steering Committee	John Smith	David Adams	Complete
Timeline for Steering Committee Decisions	Steering Committee	John Smith	David Adams	Complete

July 11, 2002 (4 PM) - Milestone 2 (Video Conference) 1709A 1732 1731

Name	Task Force	Requested by	Assigned to	Status
Vision for SMP (2)	Steering Committee	John Smith	John Smith	Complete
Target market segments		John Smith	David Adams	Complete
OEM Partner strategy		John Smith	David Adams	Complete
First draft for company name and identity	Marketing	Will Marks	Mary Eames	On Schedule
Baselining Offshore, Speedial (2)	All Teams/PM	Jill Barber	Carl Williams	On Schedule
Organizational model 1746	Steering Committee	Will Marks	David Adams	Off Schedule
Plan (1)	Communication	John Smith	Craig Nichols	On Schedule
Timeline to set-up corporate/legal... (3)	Tak/Legal	Jamie Cox	Jennifer Cho	On Schedule

July 25, 2002 (11 AM) - Milestone 3 (San Diego) 1733

Name	Task Force	Requested by	Assigned to	Status
Draft of product offering (incl. m... (1)	Marketing	John Smith	Chris Jacobs	On Schedule
Draft of application/technology offer...	Apps, Tech	Mike Hall	Ted Green	On Schedule
Organization two levels below CEO	HR	Ben Brown	Nikki Jamison	Not Started
Terms and timeline for staff transfers	HR	Ben Brown	Wendy Robins	Not Started
IT infrastructure	Operations	Chris Jacobs	Enrique Martinez	On Schedule

August 16, 2002 (All Day) - Milestone 3 (Atlanta)

Name	Task Force	Requested by	Assigned to	Status
Branding Direction for Speedial Product	Marketing	John Smith	Enrique Martinez	

FIG. 10

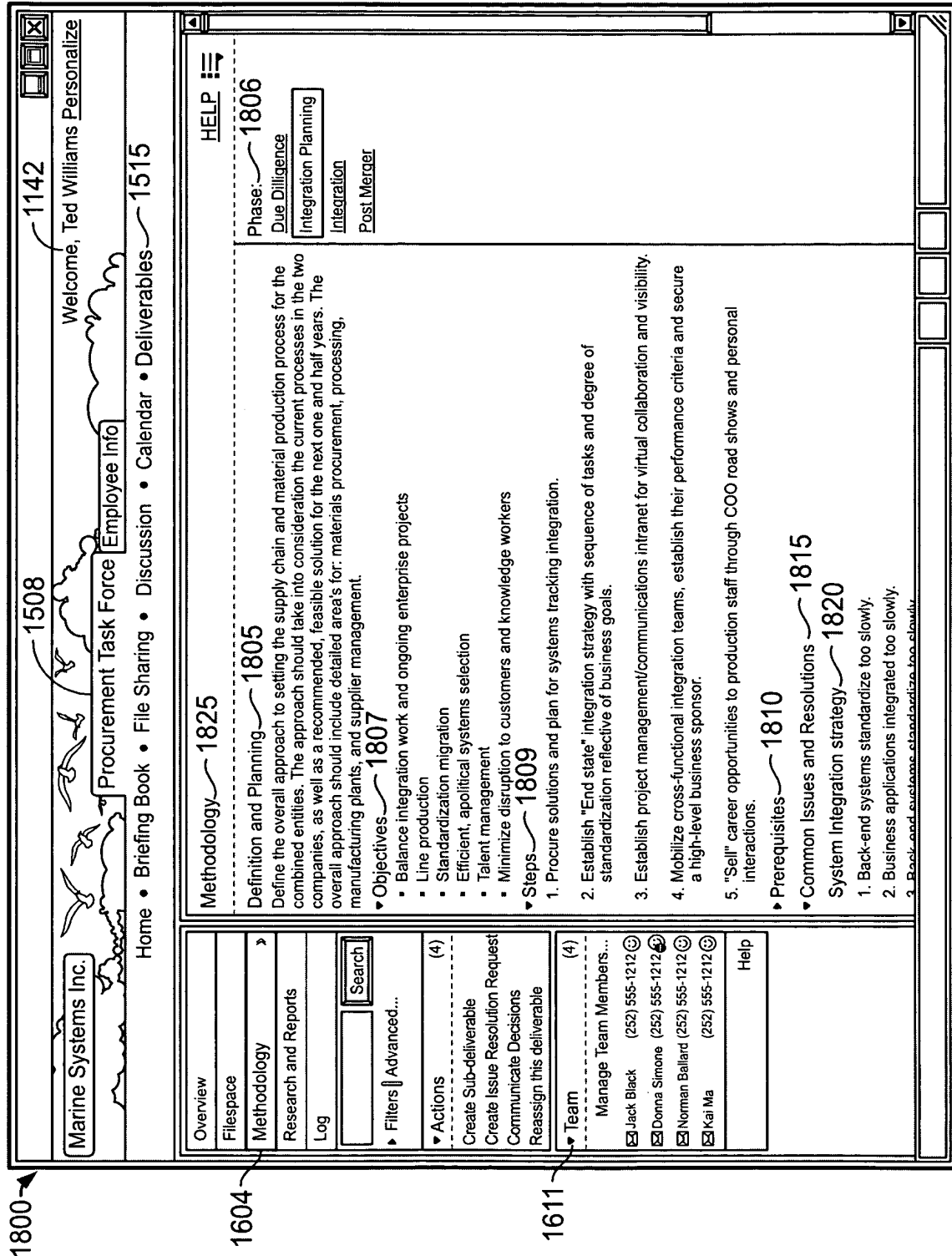


FIG. 11

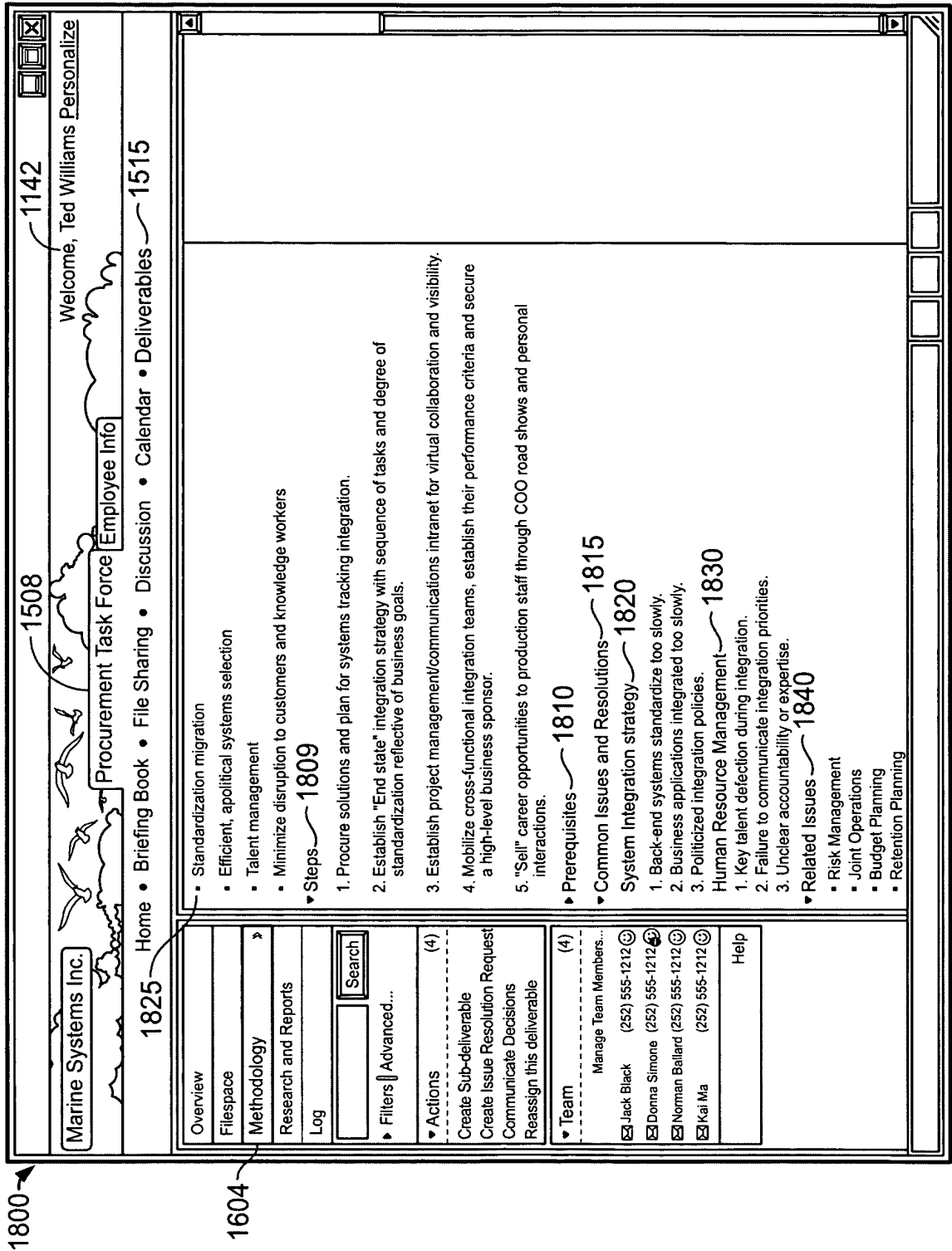


FIG. 11A

FIG. 12

FIG. 12

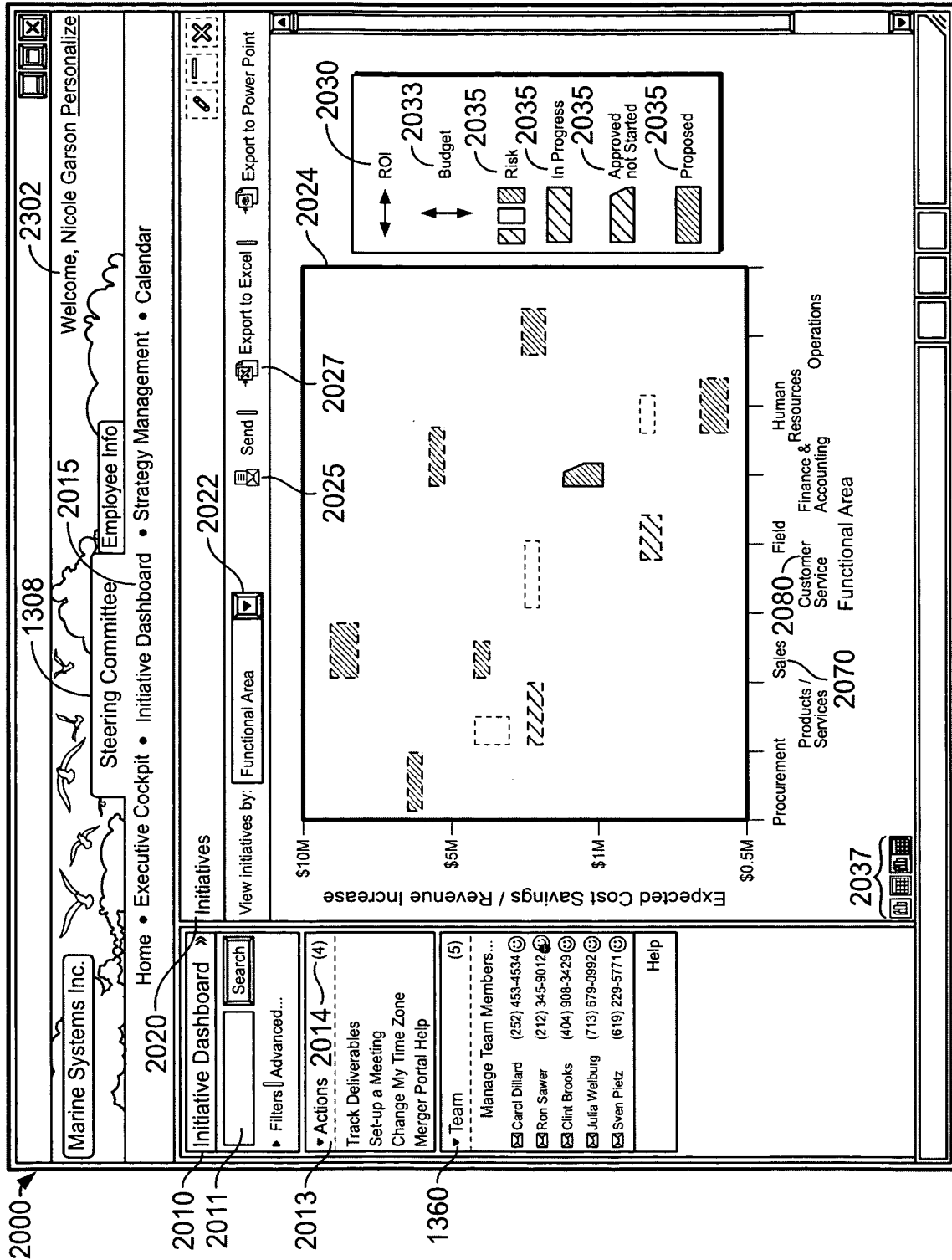


FIG. 13

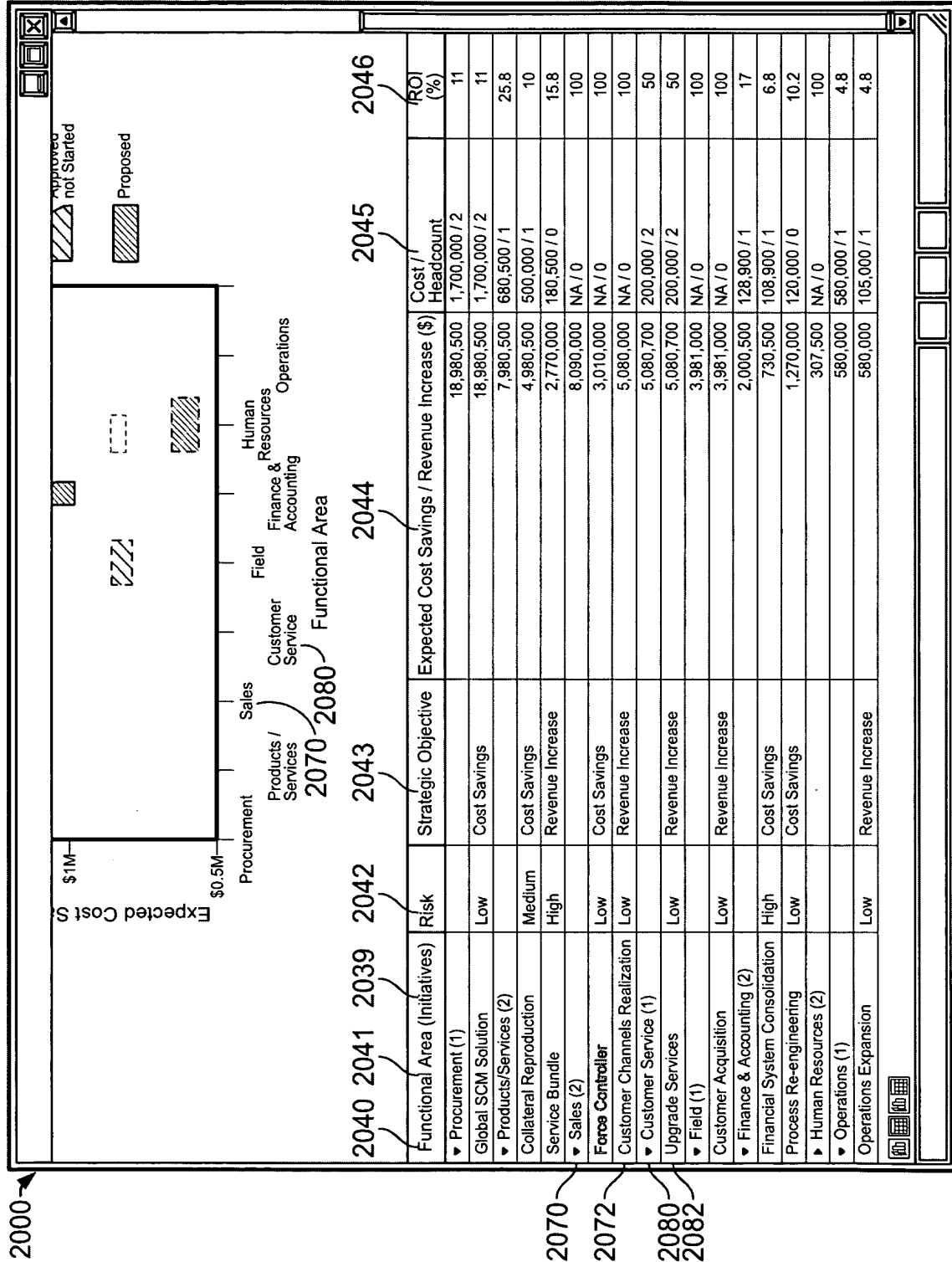


FIG. 14

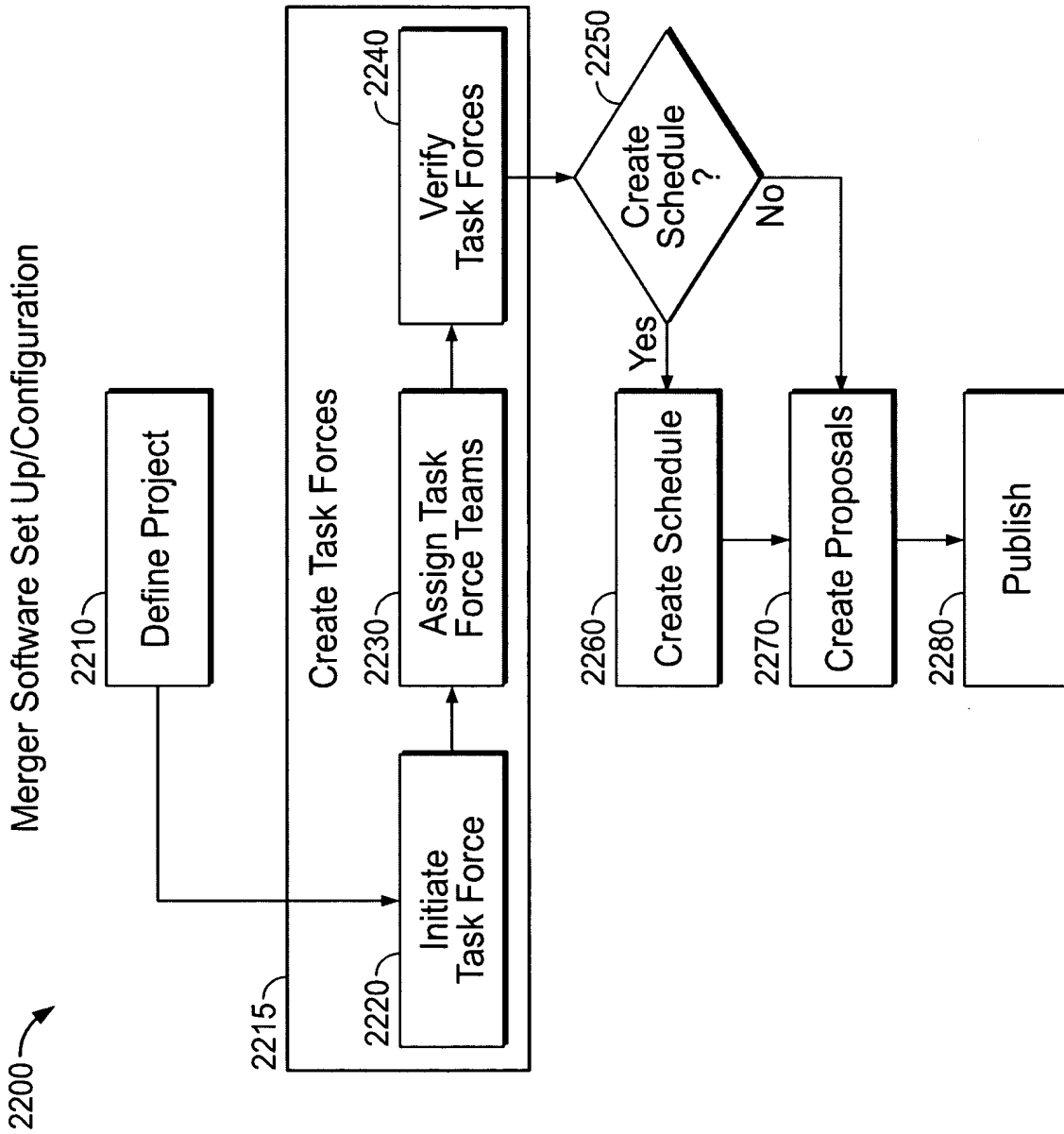


FIG. 15

2300

1408

Marine Systems Inc.

Welcome, Carol Dillard Personalize

1442

Project Management

Employee Info

2315

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration

M&A Wizard Steps

1. Define Project
2. Create Task Forces
3. Create Schedule
4. Create Proposals
5. Publish

M&A Set-up Wizard

This wizard will help you set up the project schedule and task force Users.

2320

Project type: ☐ Acquisition
☐ Merger
☐ Reorganization
☐ Divestiture & Spin-off

2330

Project Template: ☐ Select M&A Project Template

2340

Project Name:

Start Date: (mm/dd/yy)

Estimated End Date: (mm/dd/yy)

< Back

Next >

Save Work and Exit

Cancel

2210

FIG. 16

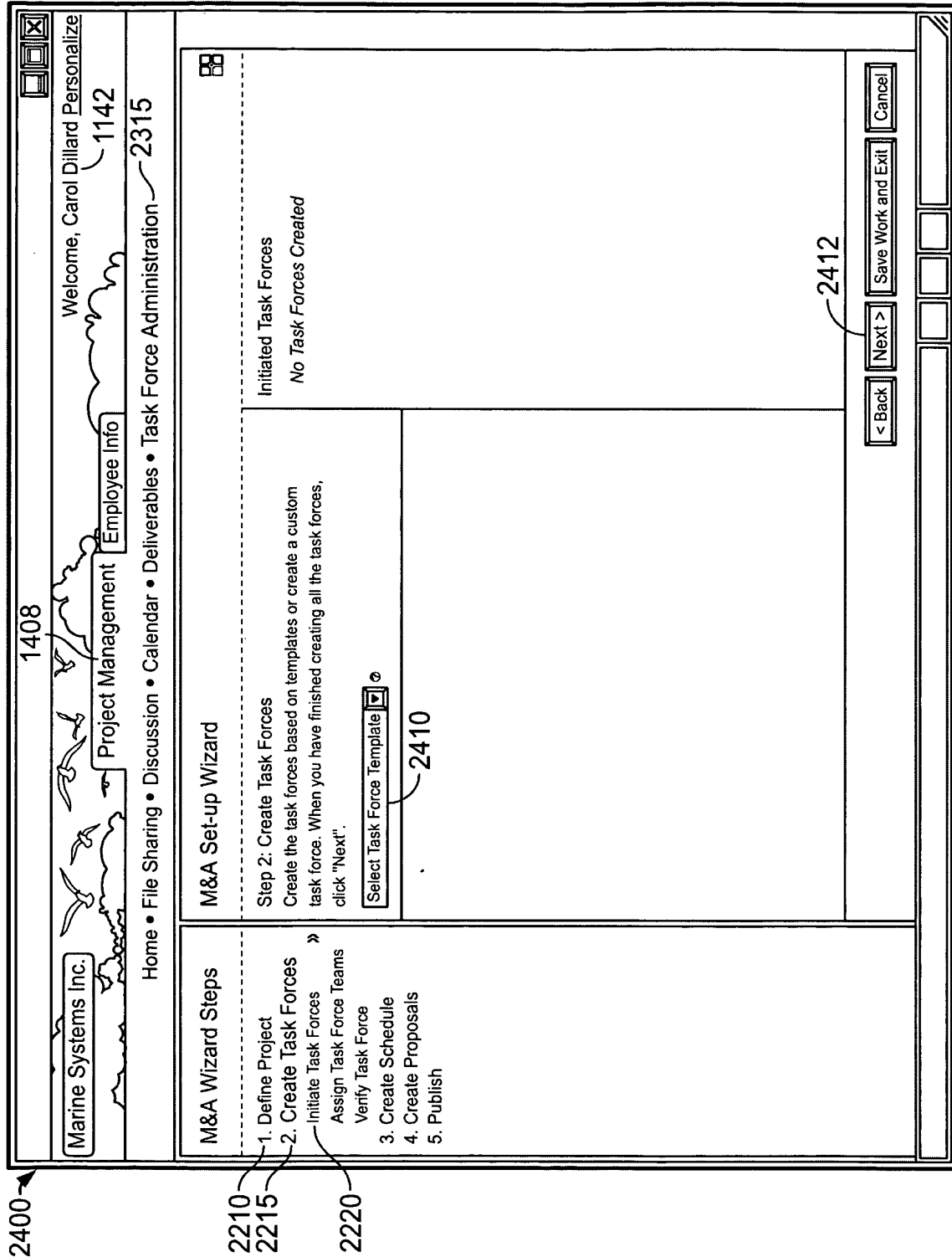


FIG. 17

2500

1408

Marine Systems Inc.

Welcome, Carol Dillard Personalize 1142

Project Management Employee Info

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration 2315

M&A Wizard Steps

- 1. Define Project
- 2. Create Task Forces
 - Indicate Task Forces
 - Assign Task Force Teams »
 - Verify Task Forces
- 3. Create Schedule
- 4. Create Proposals
- 5. Publish

M&A Set-up Wizard

Step 2: Create Task Forces
Create a lead for each task force and invite any task force members to join.

2510
Configure Sales Europe and Asia Task Force

Task Force Lead Email Address:

Steering Committee Sponsor:

Optional Team Members Email Addresses (separated by commas)

Import Team Members

2520
Configure Sales Americas Task Force

Task Force Lead Email Address:

Steering Committee Sponsor:

Optional Team Members Email Addresses (separated by commas)

Import Team Members

2530
Configure Operations Task Force

Task Force Lead Email Address:

Optional Team Members Email Addresses (separated by commas)

Import Team Members

< Back Next > Save Work and Exit Cancel

FIG. 18

2600

1408

1142

Marine Systems Inc.

Welcome, Carol Dillard Personalize

Project Management

Employee Info

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration

2315

M&A wizard Steps

1. Define Project

2. Create Task Forces

Initiate Task Forces

Assign Task Force Teams

Verify Task Forces

3. Create Schedule

4. Create Proposals

5. Publish

M&A Set-up Wizard

Step 2: Create Task Forces

Verify all task forces and task force teams.

Sales Europe and Asia Task Force

User Name	Task Force Role	Email Address	
Joline Smith	Sponsor	joline.smith@offshore.com	Edit Replace
Michael Hall	Team Lead	michael.hall@offshore.com	Edit Replace
Bonnie Brown	Member	bonnie.brown@speedial.com	Edit Delete Move
Celeste Brown	Member	celeste.brown@speedial.com	Edit Delete Move
Craig Williams	Member	craig.williams@offshore.com	Edit Delete Move

Sales Americas Task Force

User Name	Task Force Role	Email Address	
Paula Jones	Sponsor	paula.jones@offshore.com	Edit Replace
Klaus Peterman	Team Lead	klaus.peterman@speedial.com	Edit Replace
Derek Michaels	Member	derek.michaels@offshore.com	Edit Delete Move
Vikki Cerriski	Member	vikki.cerriski@speedial.com	Edit Delete Move
Joline Smith	Member	joline.smith@offshore.com	Edit Delete Move

Operations Task Force

User Name	Task Force Role	Email Address	
Chris Jacobs	Sponsor	chris.jacobs@speedial.com	Edit Replace
Enrique Martinez	Team Lead	enrique.martinez@offshore.com	Edit Replace
Bob Arnold	Member	bob.arnold@speedial.com	Edit Delete Move
Elizabeth Brown	Member	elizabeth.brown@speedial.com	Edit Delete Move
Chen Li	Member	chen.li@offshore.com	Edit Delete Move
Joe Douglas	Member	joe.douglas@offshore.com	Edit Delete Move

BackNext >Save Work and ExitCancel

FIG. 19

Marine Systems Inc. 1408 Welcome, Carol Dillard Personalize

Project Management Employee Info 1142

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration 2315

M&A Wizard Steps 1. Define Project 2. Create Task Forces 3. Create Schedule » 4. Create Proposals 5. Publish	M&A Set-up Wizard Do you want to create schedules based on template? <input type="button"/> Yes <input type="button"/> No
--	--

Project Milestone	
Date (time)	Meeting Name (location)

< Back
 Next >
 Save Work and Exit
 Cancel

FIG. 20

2800

1408

Marine Systems Inc.

Welcome, Carol Dillard Personalize

1142

Project Management Employee Info

2315

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration

M&A Wizard Steps

1. Define Project
2. Create Task Forces
3. Create Schedule
4. Create Proposals
5. Publish

M&A Set-up Wizard 2260

Step 3: Create Schedule
Create major milestone meetings

Meeting Name:

Meeting Date(mm/dd/yy):

Meeting Time(hh:mm): AM All Day

Primary Meeting Location:

None-Conference Call

Other Meeting Options:

☐ Book Online Meeting Session
☐ Book Conference Call Session

Other Equipment Needed:

Create meeting

Project Milestone

Date (time) Meeting Name (location)

1. 07/01/02 (All Day) : Milestone 1 (Atlanta)
2. 07/11/02 (4 pm) : Milestone 2 (Video Conference)
3. 07/25/02 (11 am) : Milestone 3 (San Diego)
4. 08/16/02 (All Day) : Milestone 4 (Atlanta)
5. 09/05/02 (9 am) : Milestone 5 (Atlanta)

< Back Next > Save Work and Exit Cancel

2210
2215
2250

FIG. 21

2900

1408

Marine Systems Inc. Welcome, Carol Dillard Personalize 1142

Project Management Employee Info 2315

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration

M&A Wizard Steps

1. Define Project
2. Create Task Forces
3. Create Schedule
4. Create Proposals »
5. Publish

M&A Set-up Wizard

Step 4: Create Proposals ②

Create project proposals to be completed by task forces:

Project Milestones:

July 1, 2002 (All day) - Milestone 1 (Atlanta)	Task Force	Requested by	Assigned to	Add Proposal Status
July 11, 2002 (4 pm) - Milestone 2 (Video Conference)	Task Force	Requested by	Assigned to	Add Proposal Status
July 25, 2002 - (11 am) - Milestone 3 (San Diego)	Task Force	Requested by	Assigned to	Add Proposal Status
July 11, 2002 - (All day) - Milestone 4 (Atlanta)	Task Force	Requested by	Assigned to	Add Proposal Status
July 25, 2002 - (9 am) - Milestone 5 (Atlanta)	Task Force	Requested by	Assigned to	Add Proposal Status

< Back Next > Save Work and Exit Cancel

2210

2215

2250

2270

FIG. 22

3000

1408

Welcome, Carol Dillard Personalize

1142

2315

Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration

Project Management Employee Info

M&A Wizard Steps

1. Define Project

2. Create Task Forces

3. Create Schedule

4. Create Proposals

5. Publish

M&A Set-up Wizard

Step 5: Publish

Verify information and publish merger project.

July 1, 2002 (All day) - Milestone 1 (Walldorf)

Task Force

Steering Committee

Steering Committee

Steering Committee

Steering Committee

July 11, 2002 (4 pm) - Milestone 2 (Video Conference)

Task Force

Steering Committee

Marketing

All Teams/PM

Steering Committee

Communication

Legal/Tax

July 25, 2002 (11 am) - Milestone 3 (San Diego)

Task Force

Marketing

Technology

HR/Personnel

HR/Personnel

Operations

August 16, 2002 (All day) - Milestone 4 (Atlanta)

Task Force

Marketing

Technology

HR/Personnel

HR/Personnel

Operations

View: All Proposals

Add Proposal

Assigned to

Status

Not Started

Not Started

Not Started

Add Proposal

Assigned to

Status

Not Started

Not Started

Not Started

Add Proposal

Assigned to

Status

Not Started

Not Started

Not Started

Add Proposal

Assigned to

Status

Not Started

Not Started

Not Started

< Back

Save Work and Exit

Publish

3002

FIG. 23

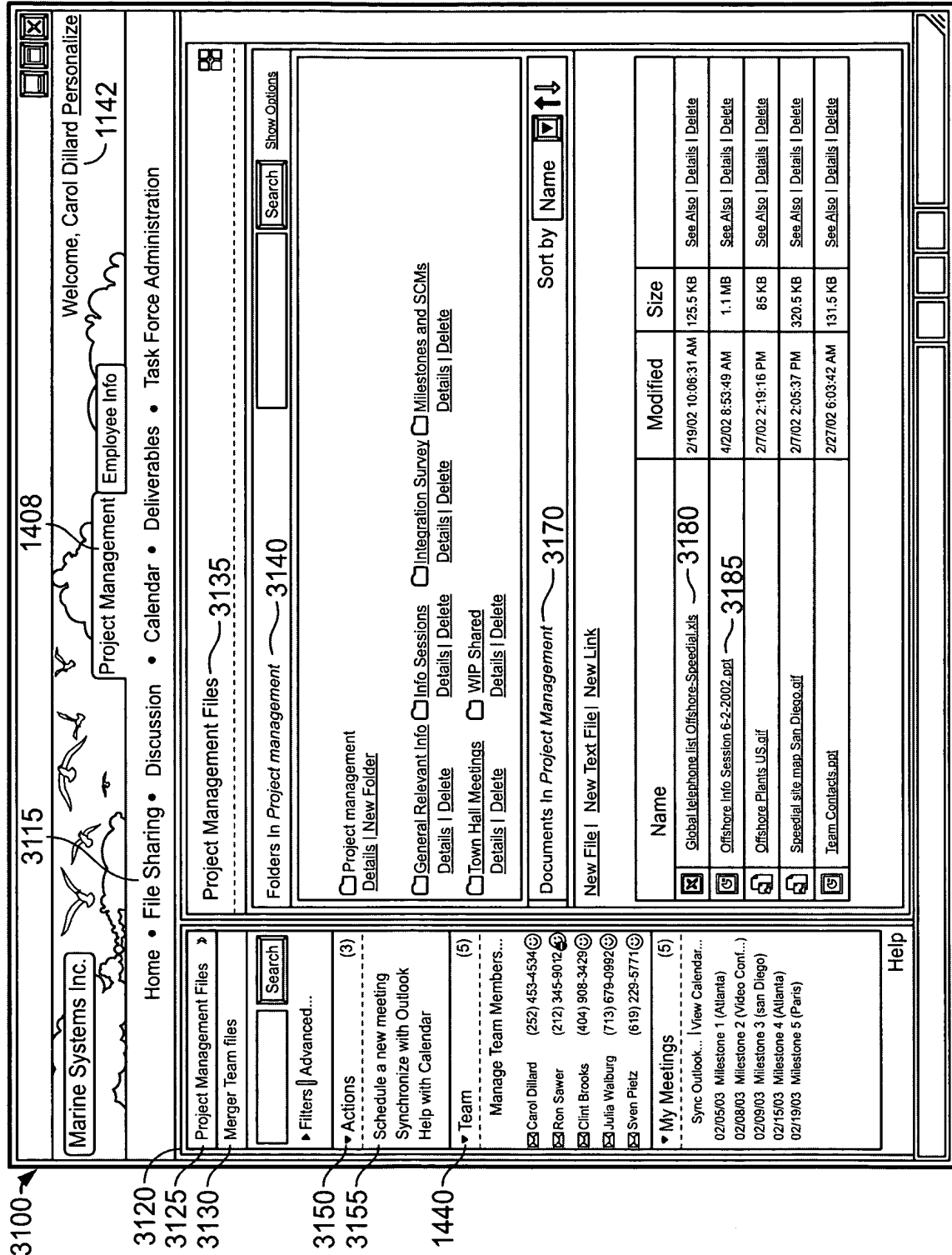


FIG. 24

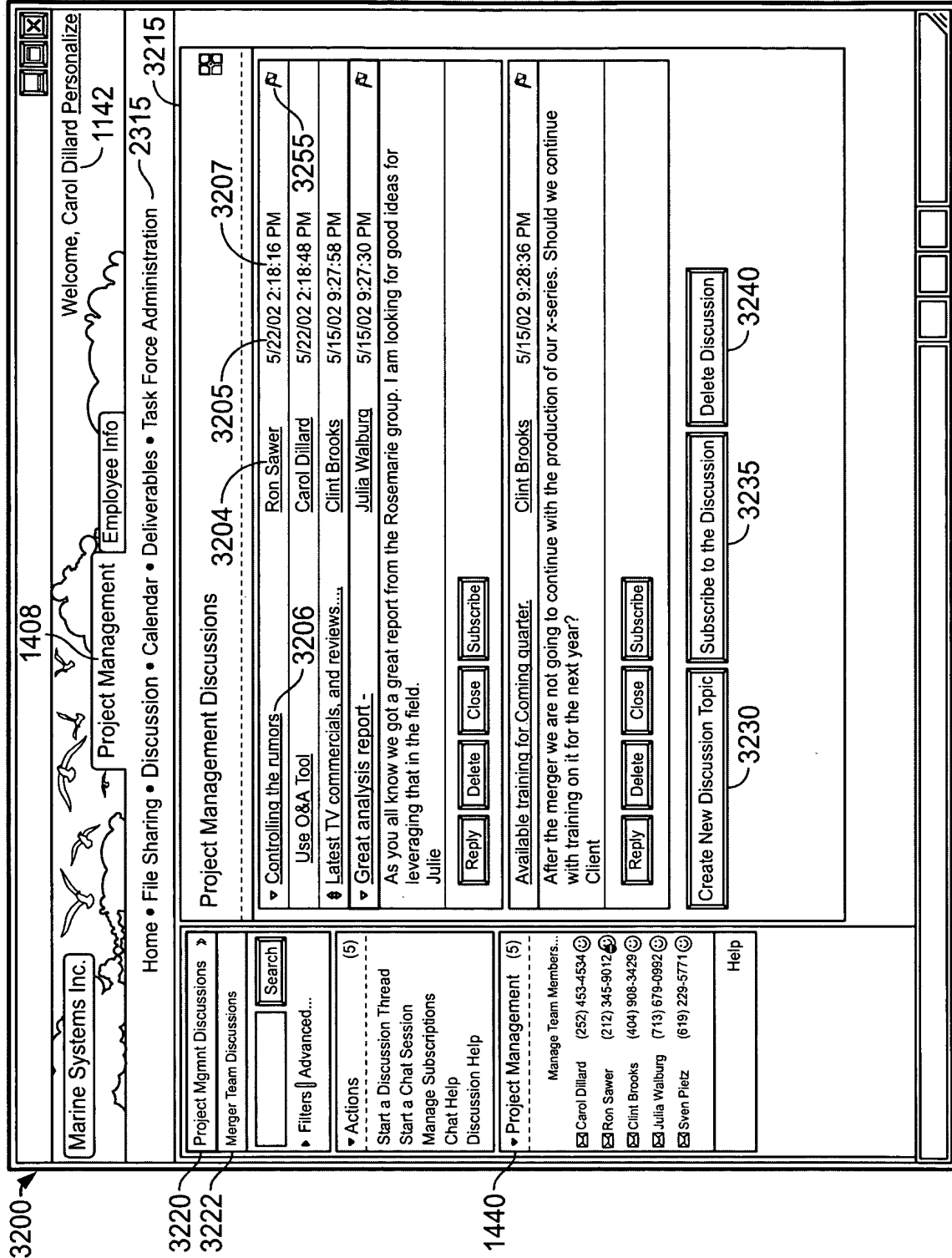


FIG. 25